

# JOIN OUR TEAM



If you are

## Senior Presales Manager SAP Operations (all genders),

we look forward to talking to you.

### #benefitcheck

- Technologically challenging tasks and projects
- Trusting and open cooperation
- Career model with concrete opportunities for advancement and structured development paths
- Possibility to work up to 80% mobile
- Moderate travel activity
- Sustainable and CO<sub>2</sub>-neutral mobility concept

### #challengecheck

- Active sales in the area of SAP Operations (cloud services, SAP support, managed services, licenses/maintenance) in the existing customer area and new customer acquisition
- Professional advice to our customers as part of pre-sales activities
- Participation in the further development of the service strategy
- Preparation, implementation and conclusion of contract negotiations
- Preparation of offer presentations and contracts
- Representing the company at trade fairs and events

### #skillcheck

- Several years of professional experience within the mentioned task environment for SMEs
- Degree in applied informatics or a comparable qualification
- A high level of consulting expertise paired with the motivation to optimize our customers' processes
- Knowledge of German and English at C-level according to CEFR
- Willingness to travel up to 30% of the working time
- Curiosity, willingness to learn and motivation for further development

For a first non-binding meeting, contact us at [career@consolut.com](mailto:career@consolut.com) or write to us via LinkedIn.