

**We are hiring!**

## Senior Sales & Solution Consultant (all genders)

Schaffhausen, Switzerland

### Your responsibilities

- Develop effective sales strategies to ensure revenue target delivery and sustainable growth
- Conduct discovery sessions with representatives from the customer
- Compose and deliver sales presentations including software demonstrations
- Provide limited post-sale support primarily to key customers to ensure a smooth transition.
- Advance and close sales opportunities - through the successful execution of the sales strategy and roadmap.

### Our requirements

- Have a good understanding of the consulting business
- Knowledge of SAP products and solutions as well as functionality and interoperability of SAP components.
- Skilled in solution provision
- Experience in sales and sales processes
- Ability to listen to our customers' concerns
- Excellent presentation and communication skills including the ability to effectively present to customers "remotely" using virtual technology

### Interested in applying?

Then we would love to hear from you!  
Please send your complete application to:  
[career@consolut.com](mailto:career@consolut.com)

Contact for applications:  
Mrs. Kathrin Ohlinger

### What we can offer

- Economically and technologically challenging tasks and projects
- Trustful and open collaboration with a clear commitment to long-term employment
- A positive and appreciative company culture
- Active support for your personal and professional development, including building up your skills in new technologies (Fiori/UI5, HANA etc.)
- A well-equipped workplace with modern IT infrastructure, flexible work mode and low travel activity
- An attractive remuneration package with an individual profit center participation



#### Germany

Mannheim, Dusseldorf, Munich



[www.consolut.com](http://www.consolut.com)

#### Switzerland

Schaffhausen

#### USA

Haverhill

#### Greece

Thessaloniki