

We are hiring!

Senior Sales & Solution Consultant (all genders)

Mannheim/Dusseldorf/Munich, Germany

Your responsibilities

- Develop effective sales strategies to ensure revenue target delivery and sustainable growth
- Conduct discovery sessions with representatives from the customer
- Compose and deliver sales presentations including software demonstrations
- Provide limited post-sale support primarily to key customers to ensure a smooth transition.
- Advance and close sales opportunities - through the successful execution of the sales strategy and roadmap.

Our requirements

- Have a good understanding of the consulting business
- Knowledge of SAP products and solutions as well as functionality and interoperability of SAP components.
- Skilled in solution provision
- Experience in sales and sales processes
- Ability to listen to our customers' concerns
- Excellent presentation and communication skills including the ability to effectively present to customers "remotely" using virtual technology

Interested in applying?

Then we would love to hear from you!
Please send your complete application to:
career@consolut.com

Contact for applications:
Mrs. Kathrin Ohlinger

What we can offer

- Economically and technologically challenging tasks and projects
- Trustful and open collaboration with a clear commitment to long-term employment
- A positive and appreciative company culture
- Active support for your personal and professional development, including building up your skills in new technologies (Fiori/UI5, HANA etc.)
- A well-equipped workplace with modern IT infrastructure, flexible work mode and low travel activity
- An attractive remuneration package with an individual profit center participation



Germany

Mannheim, Dusseldorf, Munich



www.consolut.com

Switzerland

Schaffhausen

USA

Haverhill

Greece

Thessaloniki